

The line of Bishamon *EZ Loaders* are comparable in function to the Southworth PalletPal level loader. but, the PalletPal offers a number of very important salient features that clearly sets it apart. These features directly affect the performance, use and long term maintenance of level loaders and the Southworth features will make a big difference to operator/user.

| <u>Feature</u> | <u>Bishamon</u> | <u>Southworth</u> | <u>Comment</u> |
|--------------------------------|--|--------------------|---|
| 400 to 4500 lb. capacity range | Two models (up to 3,000# & up to 4,500#) | (1) one model | (1) <u>one</u> PalletPal Level Loader model covers the full range of pallet loads. The <i>EZ Loader's</i> (2) models range from 450 lb. To 3000 lb. and from 850 lb. to 4500 |
| Installation | Must be lagged down | None | PalletPal is designed to maintain its stability without lagging. In fact, when fork trucks accidentally "spear it" there is far less likelihood of damage because it slides out of the way, not true with Bishamon. |
| Load leveling | Air bag | Spring(s) | The Southworth spring range set for an application is automatic and requires no adjustment – <u>ever</u> . The Bishamon air bag is adjustable and if an operator fiddles with the air valve it will be out of proper adjustment. The air bag can also lose air (leak) which renders it out of adjustment; no so with springs. |
| Air bag actuator | Open | No air bag | Although the <i>EZ Loader</i> air bag is located between the legs it is not protected from puncture (fork truck). The PalletPal level loader has no air bag and even if the springs were rammed with a fork lift the springs would likely be suitable for further service. |
| Fork truck pockets | No | Yes | PalletPal level loader is easily moveable and does <u>not</u> require lagging to floor. This promotes flexibility in rearranging work stations. Also, PalletPal is 6" wider for increased stability |
| Warranty | One year | Lifetime | Southworth has the strongest warranty in the industry |
| Warranty | Air bag -Lifetime | Springs - Lifetime | Same - Same |
| Air fittings | (16) Sixteen | none | <i>EZ Loader</i> has numerous air fittings and potential to leak (air) which translates directly in to long term maintenance costs or down time and the leveler being out of adjustment. |
| Air outlet & pressure | Exposed | none | <i>EZ Loader's</i> delicate air components can be damaged |

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