



# TIP SHEET

*Sales Tips About Competitors & Their Products*

COMPANY ECONO LIFT LIMITED

MODEL DC-PTR-20/40

DATE ISSUED 03/13/01

TIP SHEET NO. 53

DATE REVISED

(FOR THE MPTU-2 & MPTU-4)

THE SOUTHWORTH MOBILE POWERED PTU – EZ REACH/EZ DRIVE IS A VERY HIGH QUALITY MOBILE TILTER THAT HAS ALL THE FEATURES NEEDED IN TODAY'S DEMANDING INDUSTRIAL ENVIRONMENT. THE CANADIAN MADE ECONO LIFT LACKS THE FIT AND FINISH FOUND IN THE SOUTHWORTH DESIGN. THE MOULDED BACK PANEL COVER HAS ROUNDED EDGES AND SOUTHWORTH QUALITY CAN BE FOUND THROUGHOUT.

<u>FEATURE</u>	<u>ECONO LIFT</u>	<u>SOUTHWORTH</u>	<u>COMMENTS</u>
DUAL BATTERIES	NO	YES	SOUTHWORTH HAS (2) TWO DEEP CYCLE MARINE BATTERIES TO PROVIDE TWICE THE RANGE REQUIRED FOR DEMANDING APPLICATIONS
DRIVEN WHEEL LOAD	4000 LBS* (EST'M)	6000 LBS. MAX	SOUTHWORTH'S RIGID CASTERS SUPPORT THE LOAD WHICH REDUCE WEAR AND TEAR ON THE DRIVE WHEEL AND STEERING MECHANISM
CASTER WHEELS	SPRING LOADED	SOLID MOUNTED	SOUTHWORTH SOLID CASTERED WHEELS WHEELS PROMOTE STABILITY WHILE DRIVEN CENTER WHEEL HAS A CONSTANT 600 LBS. LOAD
FORK WHEELS	(2) 3" DIAM.	(4) 3" DIAM.	THE SOUTHWORTH – HAS TWICE THE NUMBER OF WHEELS WHICH REDUCES WEAR AND TEAR ON BOTH THE WHEELS AND THE FLOOR – IT PROMOTES LONGER LIFE
BATTERY CHARGER	OPTIONAL EXTRA	STANDARD BUILT-IN	NO EXTRA COST HERE AND IT IS PREWIRED AT THE FACTORY – JUST PLUG IT IN AND RECHARGE
LABOR WARRANTY	NONE	1 YEAR	ONE OF THE STRONGEST WARRANTIES IN THE INDUSTRY

\*BASED ON 4,000 LBS. LOAD + 1,000 LBS. FOR MACHINE TIMES 80% OF TOTAL LOAD OVER DRIVE WHEEL WHEN TILTER IS RAISED.

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