



TIP SHEET

Sales Tips About Competitors & Their Products

COMPANY AUTOQUIP
 MODEL 36S15

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The Autoquip version of the southworth "LL" series *Lift Lite* has comparable performance specifications. But, the *Lift Lite* offers a number of industrial grade features that sets it in a class above; greater durability and more dependability

<u>Feature</u>	<u>Autoquip</u>	<u>Southworth</u>	<u>Comment</u>
Operating pressure	Up to 3200 PSI	Up to 1900 PSI	Lower operating pressures reduce the possibility of leakage and extends seal life
Electric motor	3/4 horsepower	1/2 horsepower	1/2 h.p. motor only draws 8.4 amps @ 115V-60CY-1 PH and can be used in any standard 15 amp outlet
Hydraulic cylinder	2" bore	3" bore	50% larger bore - over a 40% reduction in operating pressure
Cylinder rod	1" diameter	1-1/2" diameter	50% larger for greater strength and durability
Cylinder vent	To atmosphere	To reservoir	Any cylinder weepage is directed to the reservoir, not to the floor
Down speed	Fixed	Adjustable	Permits adjusting the lift speed exactly as needed by the application
Warranty	One year	Two years	Southworth has the strongest warranty in the industry
Load rollers	3/4" wide	1-1/8" wide	Wider roller reduces wear and enhances overall stability under all load conditions
Scissors legs	Square cut bar	Full profile cut	Maximum width at main axle pin - no manufacturing short cuts
Platform hinge pins	Welded in	Key pin	Easily serviced or replaced
Baseframe hinge pins	Welded in	Key pin	Easily serviced or replaced
Website / Tech support	No	Yes	Troubleshooting guide; FAQ's; and complete owner's manuals with hyd/elec schematics. Visit www.SouthworthProducts.com
List price	\$1695	\$1835	\$140 more, but many, many hundreds more in value

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